

Job Title: Development Manager – Italy

Company: Harmony Energy

Location: Italy (flexible, with preference for Turin or Milan), home office with occasional meetings in Harmony's French and UK offices.

About Us: Harmony Energy is a leading renewable energy company committed to accelerating the global transition to clean energy solutions. Built on the values of innovation, sustainability, and collaboration, we are dedicated to delivering reliable and affordable renewable energy solutions to communities worldwide.

Job Description: As Harmony Energy expands into the vibrant market of Italy, we are seeking a dynamic and experienced Development Manager to lead our operations and drive growth in this new territory. By means of instigating and pursuing in-house greenfield development, managing strategic local partnerships and through close and continuous collaboration with Harmony Energy's management and specialised development and engineering teams, primarily based in France and the UK, the Development Manager will play a pivotal role in establishing, managing and growing our presence and project portfolio in Italy.

Key Responsibilities:

- Execute a comprehensive business strategy to establish Harmony Energy as a key player in the Italian battery energy storage and renewable energy market.
- Oversee and undertake all aspects of in-house development activities in Italy, from site prospection, technical and environmental studies, land securing and permit approvals, through to the delivery of ready-to-build projects.
- Lead, manage and optimise business growth through the management of an outsourced project development pipeline.
- Build and nurture strong relationships with key stakeholders, including government agencies, industry partners, and local communities.
- Identify market trends, opportunities, and challenges to inform business decisions and drive continuous improvement.
- Collaborate with internal teams to ensure alignment with company goals, objectives, and standards.
- Drive business development efforts, including identifying and pursuing new opportunities for growth and expansion.

Qualifications, skills & experience:

- Degree educated with significant relevant experience.
- Proven track record of success in a qualified development role within the renewable energy industry: developer, contractor or consultancy.
- Comprehensive knowledge of the Italian energy market, regulations, and business environment.
- Direct experience in the Italian battery energy storage market would be beneficial, but not essential.
- Strong business proficiency with a strategic mindset and demonstrated ability to drive results.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to work independently whilst thriving in a fast-paced, dynamic environment and effectively leading cross-functional teams and business matters.
- Fluency in Italian is a must as well as a good level of written and spoken English and/or French.

Package & benefits:

- Competitive salary and bonus package.
- Dynamic and inclusive work environment with opportunities for career growth and development.

How to Apply:

Interested candidates are invited to submit their resume and cover letter outlining their qualifications and relevant experience to contact@harmonyenergy.it. Please include "Development Manager - Italy" in the subject line.

Join Harmony Energy and be part of a team that is shaping the future of clean energy in Italy and beyond!